



how change happens

2023 Mid-Year Stats

January 1 - June 30, 2023



1,550,000 LBS
of food distributed



50,000
meals distributed
every week



1,104
volunteer opportunities
filled



2,670
volunteer hours served



50+
active food partners



15
employees



6
trainees certified to use
forklifts



25,410
kids snack kits distributed



1,505
Emmanuel guests served



2,050
Emmanuel meals served

Mid-Year Report 2023

as of June 30, 2023

LETTER FROM THE EXECUTIVE DIRECTOR, REV. VITO BALDINI

This year has been one of the most challenging for Small Things. The abundance of resources we had during the COVID-19 response has dwindled. Food costs have soared, government SNAP benefits have been cut, and our partners are in greater need than ever before. Even with the difficulties sourcing food, Small Things has stayed committed to our cause.

Despite all that is going on, I'm happy to tell you we have some big things happening at Small Things this season. We now have two social workers on staff and are expanding our direct service programming. We offer job training, a snack bag program, a homeless meal with social service engagement, and the launch of Small Things Market, our first "free grocery store" in the Fairhill section of Philadelphia!

The Small Things Market will be open at least three days a week to provide area residents with fresh fruits and vegetables, dry goods, meats, and dairy. This allows Small Things to see the choice model in operation!

Not only will our guests have the dignity of choice, we will also be a social service hub to connect people to the services they need beyond food. This is the first of what we hope to be many markets across the region.

This is the future of Small Things' work on poverty alleviation across the region! We have grown and expanded our reach into deeper relationships with the people we serve and our partners. All of this is not possible without all of your support. I would like to invite you to join our efforts and consider us as you plan your financial commitments and volunteer hours in the future.

Thank you for all your support!

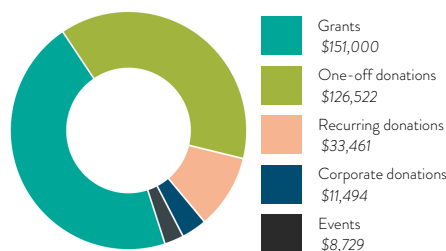
Rev. Vito Baldini
Executive Director, Small Things

BUDGET OVERVIEW

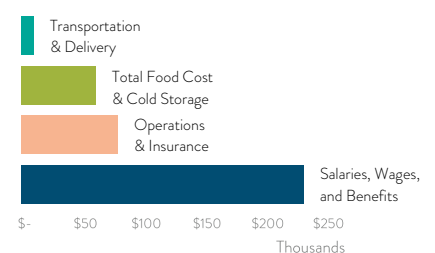
Our budget for 2023 is \$800,000. Revenue comes from individuals, churches, businesses, foundations, and private, state, and federal grants. For the six-month period ending on June 30, 2023, revenue from these sources totaled \$331,206 (approximately 8% over our projected revenue), and expenses were \$385,100 (approximately 3% under our budget).

As a 501(c)(3) non-profit organization, we are planning a year-end giving campaign to cover about one-third of our budget. Please consider us this year!

SOURCES OF FUNDING



EXPENSES



GRANT INCOME RECEIVED

\$151,000 TOTAL GRANT INCOME RECEIVED

| | | |
|--------------------------------------|------------------------------|-------|
| WW Smith Charitable Trust | Foundation For Health Equity | Aetna |
| Leo & Peggy Pierce Family Foundation | Compass Consulting Services | ARPAP |
| Patricia Kind Family Foundation | EFSP 39 | |

OUR PROGRAMS



Regional Food Distribution

- Network of 55+ partners - food pantries, churches, community organizations
- Food sources include Philabundance, Sharing Excess, retail rescue (from Amazon & other retailers)
- Distributing more than 90,000 pounds of food each week



Job Training

- Offer forklift certification four times per year, each class open to five participants. This is advertised to our partners.
- Successful participants receive their certificate of operation, making them far more employable in many high-demand fields.



Emmanuel Ministry

- Serves 100 guests with a hot, plated lunch indoors every Saturday. Volunteers serve as cooks and waitstaff.
- Provides for marginalized populations in Center City – particularly individuals experiencing homelessness and food insecurity



Healthy Kids Snacks

- Provides 24,000 healthy snack packs to partners who work with children and teens.
- Equips partners with curated nutrition resources so they can teach young people about healthy eating.

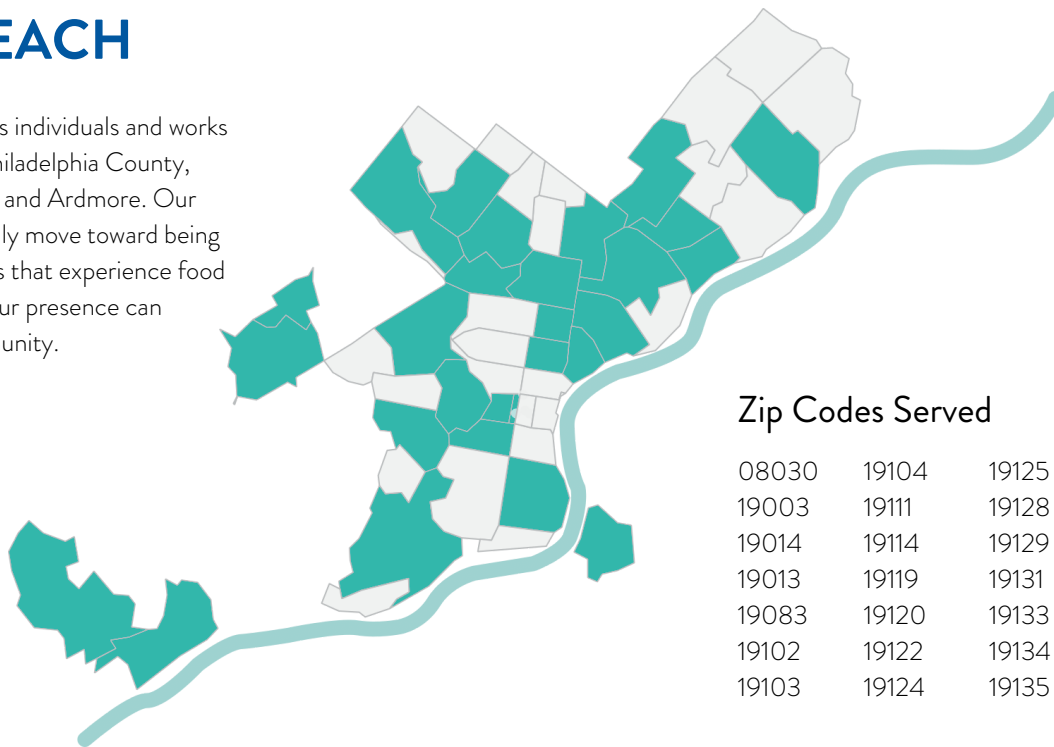


Small Things Market

- Opening in 2023 in Fairhill, Northeast Philly.
- A free grocery-store model with a full choice shopping experience that is tailored to local community needs.
- 10-year goal of 10 new markets.

OUR REACH

Small Things serves individuals and works with partners in Philadelphia County, Delaware County, and Ardmore. Our goal is to continually move toward being a presence in areas that experience food insecurity where our presence can support the community.



Zip Codes Served

| | | | |
|-------|-------|-------|-------|
| 08030 | 19104 | 19125 | 19140 |
| 19003 | 19111 | 19128 | 19143 |
| 19014 | 19114 | 19129 | 19144 |
| 19013 | 19119 | 19131 | 19146 |
| 19083 | 19120 | 19133 | 19148 |
| 19102 | 19122 | 19134 | 19149 |
| 19103 | 19124 | 19135 | 19153 |

Small Things, Inc is a registered 501 (c) 3 that works with local partners and community leaders to alleviate poverty by improving food security and collaborating to address other community needs. All donations to Small Things are tax deductible. For more information, visit www.smallthingsphilly.org

